# Consumer complaint alleging deficiency in service for not providing signed copy of application form for villa booking leading to cancellation and forfeiture of booking amount: NATIONAL CONSUMER DISPUTES REDRESSAL COMMISSION NEW DELHI

UJJWAL KUMAR & ANR.

...Appellant

GODREJ PROPERTIES LTD. & 2 ORS.

...Respondent

Case No: CONSUMER CASE NO. 3446 OF 2017

Date of Judgement: 01 January 2024

Judges:

SUBHASH CHANDRA PRESIDING MEMBER

For Appellant: MR RANVIR SINGH, MR RISHI SINGH GAUTAM ADVOCATES

For Respondent: MR PRAGYAN PRADIP SHARMA, ADVOCATE

<u>Facts:</u>

Paragraphs 1-4 summarize the facts of the case. Complainants Ujjwal

Kumar and Anr booked two villas in Crest Godrej Golf Links project in Greater Noida by making a payment of Rs. 5 lakhs each. They were given receipts but were not provided signed copies of the application forms. Despite requesting for the same, the application forms were not provided. Complainants sought cancellation and refund which was denied by OPs citing clause 14 of application form leading to forfeiture. Hence consumer complaints filed seeking refund with interest, compensation and costs.

### <u>Arguments by Complainant:</u>

Paragraphs 5-7 detail the arguments made by the Complainant. It is argued that the booking process was incomplete since signed copies of application forms were not provided despite request. Hence, OP could not claim it as a valid agreement to demand further installments and cancel booking with forfeiture on default of payments. Requested relief includes refund with interest, compensation for harassment and legal costs.

#### <u>Arguments by Opposite Party:</u>

Paragraph 8 summarizes the reply filed by the Opposite Parties. It is argued that the Commission lacks jurisdiction since refund sought is only Rs. 5 lakhs per complaint. Complainants are not consumers as they booked two villas without need. Complainants suppressed details of owning other properties proving commercial purpose. Payment schedule was indicated and default occurred leading to forfeiture as per terms. Only OP 2 transacted with Complainants, hence OP 1 is unnecessary party. Forfeiture is justified due to non-payment despite reminders. Story concocted by Complainants to avoid earnest money forfeiture. Complaints liable to be dismissed with costs.

#### <u>Additional Arguments by OP:</u>

Paragraph 11 notes additional arguments filed by OPs citing application form itself as binding agreement making Complainants liable for forfeiture on default as per terms. Reliance placed on case laws upholding earnest money forfeiture and application form as binding document. Default established after pre-termination notice, hence forfeiture justified. <u>Court's Consideration and Opinion:</u>

Paragraphs 6, 9-10 and 12-14 contain the Court's analysis, findings and conclusions.

It is observed that allotment letter was admittedly issued to Complainants but copy was not provided despite requests. Hence, contention of incomplete booking process has merit. An unexecuted allotment letter cannot be used by OP to cancel booking and forfeit amount, making it a case of deficiency in service and unfair trade practice. Onus of proving commercial purpose not discharged by OP. Case laws upholding forfeiture pertain to executed agreements with established default, not applicable here. Absence of executed agreement renders OP's stand untenable. Complainant's grievance regarding non-provision of executed agreement copy justified. Forfeiture in such circumstances unfair and illegal. Pecuniary jurisdiction objection also rejected relying on cited judgments.

### <u>Conclusion:</u>

Paragraph 14 records that the complaint succeeds and OP is directed to refund the booking amount of Rs. 5 lakhs with interest and litigation costs of Rs. 25,000 within stipulated time.

# Referred Laws and Cases:

The order refers to the following laws and cases:

Consumer Protection Act, 1986, including Section 2(1)(d) defining 'consumer' and Section 2(r) defining 'unfair trade practice'.

Ambrish Kumar Shukla and 21 Ors. vs Ferrous Infrastructure Pvt. Ltd on pecuniary jurisdiction.

Renu Singh vs Experion Developers Pvt. Ltd on pecuniary jurisdiction. Kavita Ahuja Vs. Shipra Estates on onus regarding consumer status. Sanjay Rastogi Vs. BPTP Limited & Anr on onus regarding consumer status.

Satish Batra vs Sudhir Rawal upholding forfeiture on default. Lakshmanan vs B R Mangalgiri and Ors upholding forfeiture on default. Bharathi Knitting Co. vs DHL on application form as binding document.

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## Full Text of Judgment:

1.This complaint under section 21 (a) (i) of the Consumer Protection Act, 1986 (in short, 'theAct') alleges deficiency in service in not making available an application form in respect of the booking of a villa no. GDCRSTV5018 ad-measuring a built up area of 4693.06 sq ft for a sale consideration of Rs.2,43,83,310/- in the project Crest Godrej Golf Links at Sector 27 Greater Noida, Uttar Pradesh allotted by opposite party no.1.

2. This order will also dispose of CC no.3447 of 2017 which pertains to villa no. 2062 in the above project booked by complainant no.1. The facts of the case are taken from CC no.3446 of 2017 as the facts, grievances and prayer in both the case are the same.

3. The facts according to the complainants are that they had booked the above villa by making a payment of Rs.5.00 lakh on 29.10.2016. However, he was neither given anyapplication form nor was an agreement for sale executed by the opposite party. At the time ofbooking, a receipt dated 01.11.2016 was issued and signatures were obtained on an applicationform running into approximately 20 pages. A signed copy of the agreement was promised to be dispatched by the opposite party which was not done. Despite several efforts over phone and personal visits, no signed copy of the application form was made available. On 09.01.2017, adem and for Rs.23,65,240/- was received from the opposite party no.2 for payment in accordance with the payment schedule. The complainant insisted upon a signed copy of the application form from the opposite party which was not provided. In January 2017, the complainant states that it had asked the opposite party to cancel the booking of the villa and to refund the booking amount. However, the opposite party nos. 1 and 2 kept sending reminders for the payment of next installments. A request for cancellation and refund was also made byway of e-mail. On 28.08.2017, the complainant received an email addressed to one "Mr Gupta", stating that cancellation was subject to clause 14 in the application form and would involve for feiture of the amount paid at the time of booking and that the request of full refund could not be acceded to. The complainants filed CC no. 2880 of 2017 in respect of both the villas. However, on 27.10.2017,

the complaints were withdrawn with liberty to file individual complaints.

4.The complainant has stated that on 04.10.2017 a termination letter was received from theopposite party no.2 which, inter alia, stated that based on the application for refund, the booking amount had been forfeited in view of clause 14 of the application form. The complainant is before this Commission with the prayer to: a.Direct the opposite party no.1 to refund the entire amount of Rs.5,00,000/- as paid by the complainant along with interest of 18% per annum till the date of actual payment;

b.Grant Rs.5,00,000/- as compensation towards harassment and mental agony caused to the complainant by the respondent in the process of claiming the refund;

c.Grant Rs.55,000/- as cost towards legal expenses including filing the present complaint; and

d.Pass such other and further orders as this court may deem fit in the facts and circumstances of the case.

5. The complaint was resisted by way of reply by the opposite party denying the averments of the complaint. It was argued that the complainants had sought refund of Rs.5.00 lakh, the jurisdiction for which does not lie with this Commission. It was also stated that the complainants were not 'consumers' in terms of section 2 (1) (d) of the Act since they had booked two villas in the same project without disclosing the need for two villas; therefore, it was for a commercial purpose. It was also stated that the complainants also owned other residential properties in Unit no.503, SG Alpha Tower 2, Sector 9, Vasundhra, Ghaziabad, UttarPradesh and Unit no. 2074, ATS Advantage, Indirapuram, Ghaziabad, Uttar Pradesh, the details of which had not been disclosed. It is contended that the complainants were aware of the payment plan and this was also indicated in the allotment letter sent to them on 22.12.2016. The complainants were defaulters in not making timely payments and therefore had forfeited the right to the earnest money. It was stated that there was misjoinder of parties since the complainants had only transacted with opposite party no .2 and opposite party no. 1 was only apartner and had been wrongly arrayed as a party. According to the opposite party, the payment of the first instalment was to be made within a period of 45 days for which invoice along with email had been sent on 09.01.2017. The complainants did not make any demand for theapplication form despite several letters and reminders and it was only after the final opportunity, the letter dated 18.08.2017 and e-mail dated 19.08.2017 were sent. It is the opposite party's casethat the complainants have concocted the present story in order to escape from the liability off or feiture of the earnest money. The opposite party contends that the complainants have nocause of action and that the villas were booked only for investment purposes and the payment plan had been defaulted. It is, therefore, contended that the complaint be dismissed with cost.

6.I have heard the learned counsel for the parties and have carefully considered the material on record.

7. From the records it is manifest that the application form was signed by the complainants in respect of villa 5018 along with a cheque dated 24.10.2016 drawn on HDFC Bank, Mumbai, for Rs.5,00,000/- which was also counter signed by a representative of Gharondha Estates and Financial Consultants partner/ authorised signatory. This document was, however, not signednor returned by the opposite party to the complainants. The document contains a schedule of apayment plan spread over a time frame indicating stages of payment/construction linked payment stages. The contention of the complainant is that the process of booking was incomplete since a signed copy of the booking form itself has not been provided to the complainant. On the other hand, the opposite party contends that as per this document, the complainant should have made payments which it failed to do so despite several letters and reminders issued to it. Therefore, the complainant was declared a defaulter and the earnest money paid at the time of booking the villa was forfeited by the opposite party.

8. The fact that an allotment letter has been issued by the opposite party to the complainant isnot in dispute since it is admitted by both the parties. The opposite party has also admitted that it asked for payment as per the payment schedule in Annexure 3 of this document and in view of the default in payment, it terminated the allotment and forfeited the earnest money deposited by the complainant. On the other hand, the complainant has argued that since there was no signed copy of the allotment letter delivered to it by the opposite party, the process of booking, despite payment of Rs.5.00 lakh as the booking amount had not been completed. Therefore, it is contended that the opposite party could not claim that allotment letter constituted a validagreement/ contract between two parties as per which the balance amount had to be paid within

45 days of the booking and/ or, that the opposite party cancelled the booking due to default in payments.

9.We have no reasons to disbelieve that the complainants made several efforts to contact the opposite party in order to obtain a valid signed copy of the allotment letter since there weres everal e-mails that were reportedly issued to the opposite party some of which have also been brought on record. The opposite party's contention that the complainants have come up with acontrived story to escape from its liability is belied by the fact that the opposite itself did not make available a duly signed copy of the allotment letter to the complainant as it was required to do. A contract that was drafted by the opposite party with various one-sided and one rous conditions and was not provided in a duly executed manner to the complainant and, indeed hasnot been done even on date, makes it manifest that the opposite party is guilty of unfair trade practice under section 2 (r) of the Act. It is also clearly a deficiency in service since the opposite party was required to execute a document that set out both the obligations and rights of the complainant with regard to the villa that was booked by it. It is also manifest from the record that the opposite party has failed to do so since it has not brought any such document on record and has also not evidenced the same by way of any means of communication duly acknowledged by the complainant. An allotment letter that has not been duly executed is now sought to be relied upon by the opposite party to forfeit the earnest money deposited by the complainant which is a clear evidence of unfair trade practice as well as constituting deficiency of service. The contention of the complainant is that document which has not been executed and a

copy of which has not been delivered to him cannot be used against him to cancel the allotment and forfeit money deposited at the time of allotment.

10. There is merit in the contention of the complainant, especially since the opposite party ha sfailed bring on record any documentary evidence to prove that the letter of allotment was duly executed. In the absence of a duly executed allotment letter, the opposite party cannot seek toenforce the schedule relating to payment of instalments and on that basis seek to establish faulton the part of the complainant and to enforce the same by cancellation of allotment with forfeiture of the earnest money. It would also be unfair to non-suit the complainant merely because he has booked two apartments in the light of this Commission's orders in

Kavita AhujaVs. Shipra Estates, I (2016) CPJ 31 and Sanjay Rastogi Vs. BPTP Limited & Anr., CC No.3580 of 2017 dated 18.06.2020, which places the onus on the opposite party to establish that the complainants were in the business of buying and selling flats and therefore not 'consumers'purchasing the flat for a residential purpose and this onus has not been discharged. The onus of proving that the complainants are in the business of real estate, i.e., buying and selling the flats lies squarely upon the opposite party which it has failed to discharge. This argument therefore, cannot be sustained.

11.An additional synopsis of arguments along with references to various case laws was filed by the opposite party. The same have also been considered. The learned counsel for the opposite party has stressed that the application form itself was the agreement between the parties and thatthe complainant had duly signed it. It is contended that no evidence of its non-receipt had beenfiled by the complainant. The complainant, as per the opposite party, was bound by the terms and conditions signed by it in the Application Forum as per which deduction of earnest money was liable to be done. As per the case laws cited, forfeiture of 10% earnest money was justified as held by the Hon'ble Supreme Court in Satish Batra vs Sudhir Rawal(2013) 1 SCC 345 andLakshmanan vs B R Mangalgiri and Ors.(1995) Supp. 2 SCC 33. Opposite party contends that the allotment was cancelled after a pre-

termination notice and that it was done for the reasons of default in payments. The application form is argued to be a binding document interms of Bharathi Knitting Co. vs DHL Worldwide Express courier Division of Airfreight Ltd.,AIR 1996 SC 2508.

12.These arguments have also been considered. It is evident from the case law cited vide Satish Batra(supra) and V Lakshmanan(supra) that the forfeiture of earned money is justified when there is default on part of the allottee/ complainant. The sanctity of an agreement as per Bharathi Knitting(Supra) is also established only when the document is duly executed by both the parties. In the instant case, there is no executed document between the parties. The opposite party has failed to bring on record any such document. Hence, the question of default on part of complainant does not arise. In fact, the grievance of the complainant is that a duly executed document has not been provided by the opposite party, even though he had signed the allotment letter. For this reason, the forfeiture of earnest money is not warranted.

13.In so far as pecuniary jurisdiction is concerned, the settled law on pecuniary jurisdiction as held by this Commission in Ambrish Kumar Shukla and 21 Ors. vs Ferrous Infrastructure Pvt., Ltd.,I 2017 CPJ 1 (NC) and Renu Singh vs Experion Developers Pvt., Ltd.,CC no.1703of 2018 is that the principle for determining the pecuniary jurisdiction is the total consideration paid by the complainant or persons who have joined the complaint in a joint complaint and other damages claimed to determine such jurisdiction. In view of this position of law the contention of the opposite party regarding pecuniary jurisdiction does not sustain. This contention is of no avail to the opposite party.

14.In view of the foregoing discussion, there is a merit in the complaint and the same is liable to succeed. For the foregoing reasons, in the facts and circumstances of the case, the complaintis allowed. The opposite party is directed to refund the entire amount of Rs.5.00 lakh received by it on 29.10.2016 with compensation in the form of interest at the rate of 6% per annum tillrealisation. This order shall be complied with within eight weeks failing which it shall attract 9% interest per annum till realisation. The opposite party shall also pay the litigation cost of Rs.25,000/- to the complainant.

15.Pending IAs, if any, shall also stand disposed of with this order.16.CC no. 3447 of 2017 also stands disposed of in terms of this order.